



SMITH &
WILKINSON
PARTNERS IN TALENT

What We Do

We are a premier talent acquisition and leadership consulting firm specializing in search, professional development, and succession planning for companies in all stages of growth and development across the insurance industry.

Our Specialties

- Property & Casualty
- Life, Health & Retirement
- Group & Voluntary Benefits
- Specialty Risk
- Reinsurance
- Asset Management
- Venture & Startup

Levels

Individual Contributor • Middle Management • Senior Leadership • Team Liftout & Portfolio Acquisition
• Executive Office • Board

Service Offerings

Talent Acquisition • Leadership Coaching • Succession Management • Diversity, Equity & Inclusion Recruiting

Functional Areas Serviced

Marketing • Business Development • Underwriting • Innovation • Product Management • Distribution
Strategy • Data Analytics • Finance • Operations • Technology • Human Resources • Claims • Compliance • Risk Management

Clients

Primary Carriers • Reinsurers • Brokers • Solutions Providers • Insurtech • Investors • MGAs • Program Administrators



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ledger Investing

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General
AMERICA

NATIONAL LIFE
GROUP



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transverse
INSURANCE GROUP



Utica National
Insurance Group



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Insurance Practice



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