



SMITH &  
WILKINSON  
PARTNERS IN TALENT

## What We Do

We are a premier talent acquisition and leadership consulting firm specializing in search, professional development, and succession planning for companies in all stages of growth and development across the insurance industry.

## Our Specialties

- Property & Casualty
- Specialty Risk
- Venture & Startup
- Reinsurance
- Life, Health & Retirement
- Group & Voluntary Benefits

## Levels

Individual Contributor • Middle Management • Senior Leadership • Team Liftout & Portfolio Acquisition  
• Executive Office • Board

## Service Offerings

Talent Acquisition • Leadership Coaching • Succession Management • Diversity, Equity & Inclusion Recruiting

## Functional Areas Serviced

Marketing • Business Development • Underwriting • Innovation • Product Management • Distribution  
Strategy • Data Analytics • Finance • Operations • Technology • Human Resources • Claims • Compliance • Risk Management

## Clients

Primary Carriers • Reinsurers • Brokers • Solutions Providers • Insurtech • Investors • MGAs • Program Administrators



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AMERICA

NATIONAL LIFE  
GROUP®



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SPECIALTY  
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— SINCE 1907 —

Swiss Re

transverse  
INSURANCE GROUP

Utica National  
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WESTCONGRESS

## Insurance Practice



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